

Chartered in 1987

Hampton Roads Chapter

April, 2008

## OFFICERS & DIRECTORS

### PRESIDENT

Jackie Jones, Norfolk Airport Authority  
757-857-3901  
[ajones@norfolkairport.com](mailto:ajones@norfolkairport.com)

### VICE PRESIDENT/PRESIDENT ELECT

Maria Kuhn, Armada Hoffer  
(757) 366-6634  
[mkuhn@armadahoffer.com](mailto:mkuhn@armadahoffer.com)

### SECRETARY

Debbie Meads, Landmark Communications  
757-446-2020  
[dmeads@lcimedia.com](mailto:dmeads@lcimedia.com)

### TREASURER

Jeri Prophet, NetSolve  
(757) 721-5620  
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### SERGEANT-AT-ARMS

Caroline Taylor, Taylor Made Diagnostics  
(757) 548-9771  
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### MEMBERSHIP DIRECTOR

Brittany Lumpkin, Rutter Mills, LLP  
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### PROGRAM DIRECTOR

Dorothy Dembowski, UBS Financial Services, Inc.  
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### PUBLICATION DIRECTOR

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### WAYS & MEANS DIRECTOR

Tonya Harrell, Hampton Roads Chamber of Commerce  
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[tharrell@hrccva.com](mailto:tharrell@hrccva.com)

### DIRECTOR-AT-LARGE

Sharon Dial, Hampton Roads Chamber of Commerce  
757-664-2522  
[SDail@hrccva.com](mailto:SDail@hrccva.com)

### Advisor

Debbie Meads

## EWI® Chapter Meeting

# Empowerment Event & Mini-Business Meeting

**Date:** TUESDAY, APRIL 15, 2008

**Location:** Towne Center City Club

**Time:** Meeting begins at 6:00 PM

**Price:** \$30.00 (Reps & Guests)

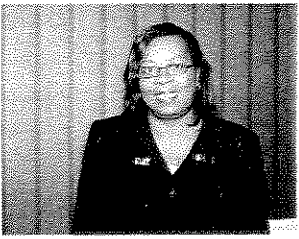
**Reservation Deadline:** Wednesday, April 9, 2008  
(Regrets and Guests)

### RSVP by Email or fax:

Caroline Taylor  
Taylor Made Diagnostics  
(757) 548-9771  
[tmctaylor@yahoo.com](mailto:tmctaylor@yahoo.com)

**DIRECTIONS:** Located in Towne Center VA Beach  
222 Central Park Avenue  
Suite 230  
Telephone – (757) 490-8317

**PARKING** Ample free parking in attached city garages



## President's Message

The March meeting at Flex In the City was very informative and hands-on. We were able to test the equipment and learn more about this husband/wife team and what their facility has to offer. Their mission is to help enrich the lives of their clients by empowering them to take greater responsibility for their health and overall wellbeing. They strive to educate, motivate and stimulate their clients toward a lifestyle of healthy weight management and physical activity. If you were in attendance, you would have seen the motivation they possessed and the involvement they have in the day-to-day operation of their facility. This was a very rewarding experience and I won one of the gift certificates they donated. I really intend to use it very soon. Thanks again to Pamela and Terrence ("Tee") for allowing us to meet at their location.

Our April meeting will be held at the Town Center City Club in Virginia Beach. We will have a short business meeting beginning promptly at 6:00 p.m., (if a quorum is established at that time) followed by our guest speaker, Janine Latis, author of "If I am Missing or Dead: A Sister's story of Love, Murder and Liberation". This book is about domestic violence, and I am sure it will be a very interesting and informative presentation by Ms. Latis. We would like to thank Dorothy and her committee for securing this speaker for us and also for the programs thus far this year. We ask that everyone make an effort to attend this meeting and also, if you have friends and acquaintances that would benefit from this presentation, by all means, invite them as your guests. Please inform Brittany, as well as Caroline, our Sergeant-at-Arms of any guests that may be attending.

We will get the committee reports to you in advance so you will have a chance to review them before the meeting. If you have questions or concerns regarding any of the reports, please be prepared to ask questions at the meeting. Remember, we will keep this brief so we can give our guest speaker ample time to make her presentation.

The Scholarship Committee will be finalizing its application process on April 4, 2008. The judging process will follow after all applications are received and reviewed. The May meeting will be our Scholarship Awards meeting at the Hilton Virginia Beach Oceanfront and we will award four deserving recipients. This is an event that you wouldn't want to miss. You will get a chance to see how our hard work and dedication pays off from the funds we raised during our silent auction last year. It will mean so much to these recipients and to us as a chapter to fulfill our philanthropic obligation.

Enjoy the spring weather and the April showers. See everyone on April 15 at the Town Center City Club in Virginia Beach.

Jackie Jones

# Membership Committee

It's up to every member in the Chapter to help us grow! We all know talented women who would make great assets to EWI. Help make a difference and send in your referrals!!! Please send all referral's to Brittany Lumpkin at Lumpkibc@gmail.com.

The Membership Committee is working on planning a Membership Drive in July. If anyone has any ideas please feel free to contact Brittany Lumpkin or join the Membership Committee at our next meeting April 8<sup>th</sup> at 1pm in MacArthur Mall at the California Pizza Kitchen. Please RSVP to Brittany Lumpkin if you would like to attend.

Brittany Lumpkin  
Membership Director

Total Firms:	23
Number of 1 <sup>st</sup> Reps:	23
Number of 2 <sup>nd</sup> Reps:	1
Total Reps:	24
Life Members:	4
Honorary Members:	1
Transitional Members:	1

There are no new postings for April 2008.

The 2008 ASISTS Program was mentioned in an article on Monday, March 24 Inside Business.

The Hampton Roads Chapter of Executive Women International announced its 2008 Adult Students in Scholastic Transition Scholarship Program, a nondiscriminatory, educational scholarship program for the benefit of nontraditional students. The ASIST Scholarship targets students who are older than high school age and who are entering a college or university or trade school and/or the workforce for the first time and nontraditional students already enrolled in a college, university or trade program who are retraining due to changes in the workplace. It also includes others not considered traditional students.

Scholarship information can be accessed at [www.executivewomen.org](http://www.executivewomen.org) under the scholarship tab. Completed applications should be returned to Sharon Dail, PO Box 327 Norfolk, VA 23501 Applications accepted through April 4.

**EXECUTIVE WOMEN INTERNATIONAL®**  
**Hampton Roads Chapter**  
**Minutes – Chapter Meeting**  
**Tuesday, February 19, 2008**  
**Norfolk Waterside Marriott**

### Call to Order:

President Jacqueline Jones called the Chapter Meeting to order at 6:40 p.m.

### Opening Remarks:

President Jones welcomed the representatives and the following guests were welcomed and introduced:

Name:	Firm:
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Jay Ford	NetSolve
Luann Ford	NetSolve
Jesse Ford	NetSolve
Lynn Hope Orloff	Guest of Kenyetta Fauntleroy
Shannon McCrickerd	Guest
Donna Bunton	Guest

### Approval of Chapter Minutes – Debbie Meads

A motion was made by Sharon Dail and seconded by Caroline Taylor to approve the January 2008 Chapter Minutes as written.

### Treasurer's Report

No report.

### Nominating Committee – Debbie Meads

Nominating Committee Chair Debbie Meads presented the following names in nomination for the offices indicated. The nominees will be voted on at the March 18<sup>th</sup> chapter meeting. Additional nominations should be sent to Debbie for receipt no later than Friday, March 14, 2008.

- **For Treasurer** replacing Shirley Kennedy: **Jeri Prophet (NetSolve)**
- **For Sergeant-at-Arms** replacing Jeri Prophet: **Caroline Taylor (Taylor Made Diagnostics)**
- **For Director-at-Large** replacing Fay Bass: **Sharon Dail (Hampton Roads Chamber of Commerce)**.

Debbie also reported that a **chapter representative to the Nominating Committee** will be elected at the March chapter meeting.

### Invocation and Dinner

Debbie Meads presented the invocation which was followed by dinner.

### Program

A program on Identity Theft and Computer Security was presented by Jeri Prophet, representative from NetSolve. Jeri covered a variety of topics including:

- Computer security and protecting your investments,
- The top 10 things employees may be doing behind your back,
- How to protect your company's vital information, and
- An open forum addressing individual IT concerns.

### Committee Reports:

**Membership:** The following new members were installed by Membership Director Brittany Lumpkin:

- **Robyn Davis, Custom Service Cleaning**
- **Kenyetta Fauntleroy, United Way of South Hampton Roads**

- **Ellyn Bess, McPhillips, Roberts & Deans**

**Program:** The next chapter meeting will be held Tuesday, March 18. The program and location details are being finalized and will be emailed to the membership.

**Ways & Means:** A raffle was held for a gift certificate to Changes City Spa. Jeri Prophet was the winner.

**Other:**

- President Jones reported that the **chapter roster** is being updated and should be mailed to the chapter within the next week.
- She also reported that the Board had approved the purchase of **new name tags** for all representatives and will be paid for by the chapter. The name tags will be kept by the Sergeant-at-Arms and made available for each chapter event/meeting.
- A **new committee assignment sheet** was distributed.
- **Reading Rally:** Shirley Kennedy, representative for Wachovia, announced that her firm will support our 2008 Reading Rally. The Reading Rally Committee should contact her and let her know how they would like for her firm to provide support.

**Old Business:** No report.

**New Business:** No report.

**Announcements:**

- **Next Board Meeting:** Monday, February 25, 2008, at Hampton Roads Chamber of Commerce.
- **Next Chapter Meeting:** Tuesday, March 18, 2008. Located to be determined.
- February birthdays were recognized by President Jones.

**Adjournment:**

President Jones adjourned the meeting at 8:45 p.m.

Respectfully submitted:

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Deborah B. Meads  
2007-2008 Secretary

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Jacqueline P. Jones  
2007-2008 President

**EXECUTIVE WOMEN INTERNATIONAL®**

**Hampton Roads Chapter  
Minutes – Board Meeting  
Monday, February 25, 2008  
Hampton Roads Chamber of Commerce**

**Call to Order:**

President Jacqueline Jones called the Board Meeting to order at 5:40 p.m.

**Roll Call:**

The following Board members were present/absent:

Name	Office	Present	Absent
Jacqueline Jones	President	✓	
Maria Kuhn	VP/Pres.-Elect	✓	
Jeri Prophet	Interim Treasurer		✓
Debbie Meads	Secretary/Advisor	✓	
Caroline Taylor	Interim Sgt. at Arms		✓
Dorothy Dembowski	Program	✓	
Amanda Patterson	Publication		✓
Brittany Lumpkin	Membership	✓	
Tonya Harrell	Ways & Means	✓	
Sharon Dail	Scholarship	✓	

**Approval of Board Minutes – Debbie Meads**

Upon a motion being made by Brittany Lumpkin and seconded by Tonya Harrell, the Board voted to approve the January 2008 Board Minutes as written.

**Treasurer's Report – Maria Kuhn**

The January Treasurer's Report was presented and will be filed for audit. The Board approved the following expenditures:

General Fund:	For:	Amount:
All Safe Storage	Storage Unit Rental	\$47.00
Norfolk Waterside Marriott	Dinner Fees - February Mtg.	\$716.25
EWI	Reg. Agent Fees/Liability Insurance	\$225.00
EWI	13 Renewals/New Members (Wachovia, Strata Research & Special Moments by Carolene) and B/C/DP	\$2,790.00
EWI	New Members (Resource Bank, Konikoff Periodontics) and B/C/DP	\$430.00
	<b>Total:</b>	<b>\$4,209.25</b>
BC/DP Fund:	For:	Amount:

No expenditures		
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**Sergeant-at-Arms – Caroline Taylor**

No report.

**Membership Committee Report – Brittany Lumpkin**

**Current statistics:**

Total firms: .....23  
 Number of 1<sup>st</sup> representatives .....23  
 Number of 2<sup>nd</sup> representatives .....1  
 Total representatives .....24  
 Life members .....4  
 Honorary members.....1  
 Transitional members .....1

The following firms were approved for posting:

<b>Firm:</b>	<b>Major, Minor Classifications:</b>
• BB&T (Cheryle Mack)	Banking; Finance

Brittany reported that she is ordering name badges for all members. Debbie Meads made a motion to approve up to \$125 for the purchase of the new badges. Dorothy Dembowski seconded the motion and it carried. These new badges will be kept by the Sergeant-at-Arms and be available at all EWI functions.

Brittany made a motion to approve \$150 for the purchase of 36 EWI pins to be distributed to chapter members and new members. Debbie Meads seconded and the motion carried.

**Program Committee Report – Dorothy Dembowski**

Programs for the next several months were reviewed.

**March 18:** Program on Balance and Fitness at Flex in the City (Virginia Beach). The program will include interactive participation at the studio by chapter members. Flex in the City is a strong prospective new member firm.

**April 15:** Empowerment Program. Guest speaker will be Janine Latis, author of ***If I am Missing or Dead: A Sister's Story of Love, Murder and Liberation***. Dorothy will look into obtaining advance paperback copies of the book for chapter members. The Board agreed to hold a mini-business meeting at the April meeting to satisfy the requirement of two business meetings per year. So as not to interfere with the speaker's program, we will forgo the 30 minutes set aside for networking and begin the business meeting at 6 p.m. Location TBD.

**May 20:** Scholarship Program. Presentation to the winners of our ASIST scholarships.  
Suggested location: Hilton Virginia Beach.

**June 17:** Firm Night at McPhillips, Dean.

**July 15:** Possible program at the Norfolk Zoo.

**Publication – Amanda Patterson**

No report.

**Ways & Means – Tonya Harrell**

Raffles are being held at the monthly chapter meetings when items are available. \$116 was raised in December with a gift basket donated by Please & Thank You. No raffle was held at the January meeting. \$52 was raised in February with a gift certificate donated by Changes City Spa. Total funds raised to date: \$168.00

Currently, there are no plans for a Silent Auction since the chapter's focus this year is on rebuilding our membership.

Debbie Meads moved and Sharon Dail seconded that we recommend to the chapter that we cancel the August meeting and direct the \$30 dinner fees to our general account as a simple fund-raising project. This would take the place of our annual Silent Auction. This will be brought before the chapter for a vote at the March meeting.

**Director-at-Large - Scholarship – Sharon Dail**

A motion was made by Debbie Meads and seconded by Dorothy Dembowski to accept the committee's recommended awards and present them to the chapter at the next meeting. The recommendation is:

1 <sup>st</sup> Place:	\$2,500.00
2 <sup>nd</sup> Place:	\$1,500.00
3 <sup>rd</sup> Place:	\$1,000.00
4 <sup>th</sup> Place:	\$750.00
<b>Total:</b>	<b>\$5,750.00</b>

**Scholarship continued:**

In addition to local universities, Dorothy suggested reaching out to Women's Centers, Women's Studies areas; the YWCA and to Lisa Burris at Christopher Newport University.

Prospective judges were discussed.

The balance in the Chapter's B/C/DP account is \$19,152.12.

**Director-at-Large - Reading Rally**

No Report.

**Old Business: Jacqueline Jones**

No report.

**New Business: Jacqueline Jones**

No report.

**Announcements:**

**Next Chapter Meeting:** Tuesday, March 18, 2008, at Flex in the City, Virginia Beach.

**Next Board Meeting:** Monday, March 24, 2008 at Landmark Communications (Norfolk).

**Adjournment:**

The meeting was adjourned at 7:05 p.m.

Respectfully submitted:

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Deborah B. Meads  
2007-2008 Secretary

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Jacqueline P. Jones  
2007-2008 President

**EXECUTIVE WOMEN INTERNATIONAL HAMPTON ROADS CHAPTER  
MONTHLY TREASURER'S REPORT**

MONTH ENDING FEBRUARY 2008

BALANCE AT BANK OF AMERICA ON 2/1/08	\$ 9,488.69	
<b>TOTAL CHECKING ON 2/1/08</b>	<b>\$ 9,488.69</b>	<b>\$ 9,488.69</b>

**RECEIPTS:**

December 2/1/08 Deposit	\$ 4,165.00	
December 2/1/08 Deposit	\$ 480.00	
December 2/12/08 Deposit	\$ 880.00	
<b>TOTAL RECEIPTS:</b>	<b>\$ 5,525.00</b>	<b>\$ <u>5,525.00</u></b>
		<b>\$ 15,013.69</b>

**DISBURSEMENTS** Checking:

Check #1406 – Norfolk Waterside Marriott – February Mtg)	\$ 3,015.00	
Check #1407 – EWI (13 Renewals, 3 New Reg Fee, Liability)	\$ 716.25	
Check #1408 – All Safe Self Storage (Nov. Unit Rental)	\$ 47.00	
Check #1409 – EWI (Resource & Konikoff)	\$ 350.00	
Check #1410 – EWI (Resource& Konikoff/ BCDP)	\$ 80.00	
<b>TOTAL DISBURSEMENTS:</b>		<b>\$ &lt; 4,208.25 &gt;</b>

CHECKS CLEARED: (#1396, #1397, #1399, #1400, #1406)	\$ <1,258.25 >	\$ <1,258.25 >
<b>BANK OF AMERICA CHECKING BALANCE* - 2/29/08</b>	<b>\$13,755.44</b>	<b>\$13,755.44</b>
B/C/DP FUND BANK OF AMERICA* – 2/1/08	\$ 19,082.39	\$19,082.39

**RECEIPTS:**

Interest Earned	\$ 4.54	
		<u>\$4.59</u>
		\$19,086.93
		1.27

Disbursements:  
Federal Withholding

\$< 1.27>

**TOTAL DISBURSEMENTS:**

**B OF A SCHOLARSHIP FUND BALANCE\* – 2/29/08**

**\$ 19,085.66 \$ 19,085.66**

**TOTAL ALL FUNDS\*:**

**\$ 32,841.10**

Submitted By: Maria Kuhn

Date: February 7, 2008

# Business Card Exchange

To get us started with the New Year, the Membership Committee is requesting that we furnish 25 business cards for each member to place in their EWI Business Card Holder. If you do not have a EWI Business Card Holder, please contact Brittany Lumpkin and she will provide one for you.

Please bring your cards to our March meeting.

Thank you.

## April

- 6 - Maria Kuhn
- 7 - Gail Harman
- 12 - Jeanne Earley
- 24 - Cheryle Mack
- 25 - Peggy Patrick
- 27 - Tanya Brown

## DATES TO REMEMBER

### **APRIL**

- 15 – Chapter Meeting- Empowerment Event & Mini-Business Meeting – Town Center City Club, Virginia Beach
- 21 – Board Meeting – Armada Hoffler

### **MAY**

- 20 – Chapter Meeting
- 26 – Board Meeting

# MEETING RESERVATION FORM

**MEETING DATE:** Tuesday, April 15, 2008

**START TIME:** 6:00 P.M.

**PLACE:** Town Center Club  
222 Central Park Avenue  
Suite 230, Virginia Beach, VA

**COST:** \$30.00 Per Person

**Cancellation Policy:** Each representative has a standing reservation for dinner meetings. If you are unable to attend the meeting, you must cancel in writing to the Sergeant at Arms by 12:00 noon the Wednesday prior to the meeting.

Please fax or E mail to the Sergeant at Arms before the deadline if you are unable to attend. No verbal changes can be accepted. After 12:00 noon on the Wednesday prior, the reservation will be confirmed and the Firm will be responsible for the fee.

**RSVP Deadline: Noon, Wednesday, April 9, 2008**

**Sergeants-at-Arms:**

Caroline Taylor  
Taylor Made Diagnostics  
(757) 548-9771  
[tmdctaylor@yahoo.com](mailto:tmdctaylor@yahoo.com)

Please mail your check along with this reservation form made payable to **EWI-Hampton Roads Chapter** to:

Taylor Made Diagnostics  
1001 Poindexter Street  
Chesapeake, VA 23324-2444

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**Firm:** \_\_\_\_\_

**Rep Attending:** \_\_\_\_\_

**Guest(s) Attending:** \_\_\_\_\_

**Total Attending:** \_\_\_\_\_ **Remittance:** \_\_\_\_\_

**This payment covers dinner fees for meetings dated:** \_\_\_\_\_