

chapter PULSE

An Individual Chapter Publication
EXECUTIVE WOMEN INTERNATIONAL®

Chartered in 1987

Hampton Roads Chapter

February, 2008

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EWI® Chapter Meeting IDENTITY THEFT

Date: TUESDAY, FEBRUARY 19, 2008

Location: NORFOLK WATERSIDE MARRIOTT
235 East Main Street, Norfolk VA 23510

Time: Meeting begins at 6:00 PM

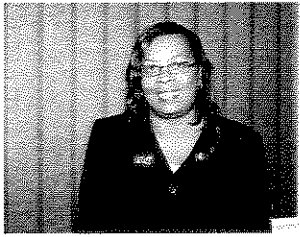
Price: \$30.00 (Reps & Guests)

Reservation Deadline: Wednesday, February 13, 2008
(Regrets and Guests)

RSVP by E mail or fax: Jeri Prophet
jeri@netsolve-va.com
757-721-5630

DIRECTIONS: SEE BELOW:

SELF-PARKING IS AVAILABLE in Main Street and
Waterside parking garages.



President's Message

I would like to thank the firms that renewed their membership in EWI this year. The mission of our Chapter is very vital to each member and the renewing firms support that mission. We are off to a good start this year and in the process of growing our chapter thanks to our Membership Director, Brittany Lumpkin. She and her committee are strongly committed to their role and we look forward to our growth this year.

Did you decide what your life changing event will be for 2008? Well, if you were at the meeting at the Greenbrier Country Club on January 15, you would have enlightened us with this event. Our ice-breaker for the meeting was each person had to introduce themselves, tell us their life changing event and write it down after verbally stating it for us. These will be kept on file for future references during the year to track the progress of our accomplishments.

To start the year off, two of our newest members presented information on their firms at our mini firm night last month. We were entertained by Carolene Harris (Special Moments by Carolene), as she introduced us to the world of Premier Designs jewelry. Some of us had the privilege to model her jewelry, which was hands-on advertising as well as fun, too. She provided us with the many benefits of hosting a party and her passion for what she does. We all felt ready to make those purchases.

Shirley Kennedy (Wachovia) provided us with some very useful information regarding credit and the FICO scores. She touched on identity theft as well. She was very knowledgeable about the mortgage market as it is today. We were given the opportunity to focus on our individual situations and to be aware of our credit history. That was a very meaningful presentation.

We would like to thank those two ladies for providing us with such useful information and for agreeing to be a part of our chapter and the mini firm night.

The February meeting will be presented by another one of our firms, NetSolve, and Jeri Prophet. She will walk us through our ever growing computer technology and show us how to protect ourselves from internet predators and our identity. We are looking forward to Jeri providing us with this very helpful information and we appreciate her willingness to share her technological skills with us.

It is now time to begin the process of soliciting applications for our ASIST scholarships. Sharon Dail and Cheryle Mack will spearhead this project. We will have more information to share in the very near future.

Our Board is available to address any questions or issues the members may have. Our line of communication is always open and we are easily accessible. So, if any member has any questions or need information about EWI, please contact one of our Board members.

Also, in this issue of the Pulse, a list of our firms and representatives is included for your information. We are updating the Chapter Directory and want to make sure we have your correct information. For our newest members, we need to know when your birthday (month/day) is so it can be included and we can recognize you on your special day. Please let me know of any changes. We will try to have the Directory distributed by the end of February.

I look forward to seeing everyone on February 19, 2008 at the Norfolk Waterside Marriott.

Jackie Jones

Professional Development Theme:
February 2008
Powerful Words for Women

EWI® presents the first Professional Development Teleseminar for 2008

The Professional Development Teleseminar taking place on **February 21 at 7:00 pm ET** will address the theme of "**Powerful Words for Women.**"

Deborah Boswell will be leading this teleseminar. She is affiliated with Capstone Development International, LLC, which is a member firm of EWI of Birmingham.

The purpose of the first Professional Development Teleseminar of 2008 is to find the answer to Debora's question:

What if we could clearly communicate our natural confidence and credibility in everything we do?

Deborah will facilitate creating effective paths to change your process of building **and** communicating your confidence and credibility.

Click [here](#) to register.

Membership Committee

It's up to every member in the Chapter to help us grow! We all know talented women who would make great assets to EWI. Help make a difference and send in your referrals!!! Please send all referral's to Brittany Lumpkin at Lumpkibc@gmail.com.

We will be having a New Member orientation Tuesday, February 26th from 5:30pm-6:30pm at RutterMills LLP located on the corner of Boush Street and Brambleton Avenue in Norfolk.

The Membership Committee is working on planning a Membership Drive in August. If anyone has any ideas please feel free to contact Brittany Lumpkin or join the Membership Committee at our next meeting (date and time TBA).

Total Firms: 21
Number of 1st Reps: 21
Number of 2nd Reps: 1
Total Reps: 22
Life Members: 4
Honorary Members: 1
Transitional Members: 1

Brittany Lumpkin
Membership Director

EWI NEW MEMBER POSTINGS **FEBRUARY 2008**

Please review the following new member posting. If there are no objections, this posting will be presented in the February 2008 Pulse for chapter consideration. The members have 10 days to respond if they have an objection.

1. *Melody Price*

Konikoff Periodontics LTD.
477 Viking Drive, Suite 190
Virginia Beach, VA 23452
Direct: 757.486-2796
Fax: 757.463.0148
Referred by: Maria Kuhn
Email:
Major Classification: Dentistry
Minor Classification: Dental Practices

2. *Amy Cohen*

Director of Business Development
TD Madison and Associates
4108 Holly Road
Virginia Beach, VA 23451
Direct: 757.425.9950 ext 106
Fax: 757.425.9936
Referred by: Shirley Kennedy
Email:
Major Classification: Business Service Management
Minor Classification: Executive Search

3. *Donna Bunton*

Business Development Officer
Resource Bank
4429 Booney Road, Suite 100
Virginia Beach, VA 23456
Direct: 757.222.2405
Referred by: Brittany Lumpkin
Email dbunton@resourcebnk.com

Major Classification: Finance
Minor Classification: Banking, Commercial & Trust

4. **Lynne Hope Ornoff**

Marketing Director
Executive LifeStyle Magazine
703 Juniper Drive
Newport News, Va 23601
Direct: 757.839.6387
Referred by: Diane Dempsey
Email lhornoff@cox.net
Major Classification: Publishing
Minor Classification: Magazine

2008 Member Firms/Representatives

Armada Hoffler/Maria Kuhn
Tanya Brown, DMD
Custom Service Cleaning/Robyn Davis
Hampton Roads Chamber of Commerce/ Sharon Dail & Tonya Harrell
Hilton Virginia Beach Oceanfront/Laura Gehm
Landmark Communications/Debbie Meads
Mass Mutual Financial Group/Debbie O'Neal
McPhillips, Roberts and Deans/Ellyn Bess
NetSolve/Jeri Prophet
Norfolk Airport Authority/Jacqueline Jones
Norfolk Waterside Marriott/Amanda Patterson
Rutter Mills/Brittany Lumpkin
Security Services of America/Cheryl Conrad
Special Moments by Carolene/Carolene Goodwyn-Harris
Taylor Made Diagnostics/Caroline Taylor
Ticatch Financial Management/Marian Ticatch
UBS/Dorothy Dembowski
United Way of South Hampton Roads/Kenyetta Fauntleroy
Wachovia/Shirley Kennedy
Young Family Dentistry/Lynnette Young, DMD

Life Members

Jeanne Earley
Anne Godwin
Peggy Patrick
Janet Rial

Honorary Member

Gail Harman

Transitional Member

Cheryle Mack

COMMITTEE COMMITMENTS

EWI needs you to volunteer!!!

We LOVE to see you at the chapter meetings but we need more of you!!

Select your committee and get involved NOW!!

PROGRAMS WAYS & MEANS MEMBERSHIP

READING RALLY NOMINATING

Directions

**Norfolk Waterside Marriott
235 East Main Street, Norfolk, Virginia**

EAST

264 West. Take Exit 9 (Left Exit) off 264 West which is Waterside Drive. Stay to the right and turn right at the first light onto St. Pauls Blvd. Get in the left lane and turn left onto Main Street. Proceed down Main Street and the hotel will be on the left.

WEST

58 East to 264 East through the downtown tunnel. Go over the bridge and take the Waterside Drive Exit (Exits Right). Stay to the right and turn right at the first light onto St. Pauls Blvd. Get in the left lane and turn left onto Main Street. Proceed down Main Street and the hotel will be on the left.

FEBRUARY

4 – Amanda Patterson

14 – Jeri Prophet

DATES TO REMEMBER

FEBUARY

- 19 – Chapter Meeting – Norfolk Waterside Marriott
- 25 – Board Meeting – USB Financial

MARCH

- 18 - Chapter Meeting - TBD
- 24 - Board Meeting – Landmark Communications

MEETING RESERVATION FORM

MEETING DATE: Tuesday, February 19, 2008

START TIME: 6:00 P.M.

PLACE: Norfolk Waterside Marriott, 235 East Main Street
Norfolk, VA 23510

COST: \$30.00 Per Person

Cancellation Policy: Each representative has a standing reservation for dinner meetings. If you are unable to attend the meeting, you must cancel in writing to the Sergeant at Arms by 12:00 noon the Wednesday prior to the meeting.

Please fax or E mail to the Sergeant at Arms before the deadline if you are unable to attend. No verbal changes can be accepted. After 12:00 noon on the Wednesday prior, the reservation will be confirmed and the Firm will be responsible for the fee.

RSVP Deadline: Noon, Thursday, February 14, 2008
Sergeants-at-Arms:

Jeri Prophet, NetSolve
(757) 721-5620
jeri@netsolve-va.com

Please mail your check along with this reservation form made payable to **EWI-Hampton Roads Chapter** to:

NetSolve
2084 Townfield Lane
Virginia Beach, VA 23454

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Firm: _____

Rep Attending: _____

Guest(s) Attending: _____

Total Attending: _____ **Remittance:** _____

This payment covers dinner fees for meetings dated: _____