

Chartered in 1987

Hampton Roads Chapter

January, 2008

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Debbie Meads

## EWI® Chapter Meeting MINI FIRM NIGHT

**Date:** TUESDAY, JANUARY 15, 2008

**Location:** Greenbrier Country Club, 1301 Volvo Parkway,  
Chesapeake, Virginia

**Time:** Meeting begins at 6:00 PM

**Price:** \$30.00 (Reps & Guests)

**Reservation Deadline:** Wednesday, January 9, 2008  
(Regrets and Guests)

**RSVP by E mail or fax:** Jeri Prophet  
[jeri@netsolve-va.com](mailto:jeri@netsolve-va.com)

**DIRECTIONS:** SEE BELOW:

**AMPLE PARKING IS AVAILABLE**



# President's Message ...

Happy New Year! I hope that each of you had a great holiday and now ready to welcome the New Year with innovating ideas for EWI. Your Board will be diligently working the next few months on a Strategic Plan for our Chapter. If you have any input that would assist us, please let us know. This will be the future of the Hampton Roads Chapter. We are listening!

The holiday social event held last month at the Town Center City Club was a very rewarding experience for us as a Chapter. We were educated with the day to day operations of the Edmarc Hospice Center for Children in Portsmouth by Debbie Stitzer-Brame, the Executive Director. Their goal is excellent symptom management to prevent both disease-related symptoms and treatment-related distress to the extent possible. They believe a family should be kept together whenever possible so they provide whatever is necessary to keep the ill child in the familiar surroundings and loving atmosphere of the home with physician-directed care. Edmarc is a United Way agency and receives support through combined campaigns.

Our Chapter went far beyond the call to donate all of the items requested by the families in the Program. It gave us a warm feeling to know that we really made a difference in their lives and to know that some of their wishes were fulfilled. Thanks to all members who participated and donated. Your acts of kindness were very much appreciated. We would like to extend a special thank-you to Cheryle Mack for coordinating this philanthropic project and making it successful.

Congratulations to Janet Rial for receiving a Lifetime Membership Award from the Chapter. Debbie Mergi really surprised her! We are very happy that she will still be involved in EWI and we can rely of her knowledge as we continue to thrive. We are sure we'll be seeing her from time to time at our monthly meetings to check on us. It was also a pleasure to have Peggy Patrick, Jeanne Earley and Anne Godwin in attendance last month. There was a lot of expertise from those ladies and we appreciated them gracing us with their presence. Maybe that's a good sign that we will see more of them, too. We can always hope.

The renewals are due for 2008 and I know that several of our members will not be renewing this year. With the rising costs of everything these days, we can understand the dilemmas of these firms not choosing to renew. Remember that dues are delinquent after January 31. So, please take a moment and remind yourself to renew your membership. We will keep reminding you so you won't forget!

The next chapter meeting will be a mini-firm night at the Greenbrier Country Club on January 15. Robyn Davis, Carolene Harris (these are 2 of our newest members) and Shirley Kennedy will highlight their firms. This should be a very informative meeting as we learn the day to day operations from these ladies. We are hoping everyone will attend to show your support to them.

I look forward to seeing you on January 15.

Jackie Jones

# EWI - Indianapolis Chapter

Hello, my name is Kimberly Stakelbeck and I am the 2007 – 2008 Chapter President for Indianapolis.

I know that I didn't meet all of you at LCAM this year, so I would like to get to know you through a fund-raiser that our chapter is doing.

Julie Easton of Walker Information is my Ways and Means chair this year and she is composing a cookbook for our chapter. We thought it would be a nice idea to have recipes from other chapters included in our cookbook.

Our chapter would love to have at least one recipe from each chapter in our book.

We are asking that all recipes be submitted to Julie no later than January 18, 2008. Our goal is to have them ready for our Executive Night. We will have enough printed and we will be selling them at LCAM 2008 (so be sure to look for us).

If you so desire to submit a recipe, please email Julie Easton – [jeaston@walkerinfo.com](mailto:jeaston@walkerinfo.com). Be sure to reference the Indianapolis Cookbook in the subject line.

Happy Holidays from the Indianapolis Chapter.

*\*\*\*Ladies, please let me know if you are interested in being a part of this project. (Jackie)*

## **Credit Card Processing:**

The Hampton Roads Chapter can now accept renewals and dinner fees through credit card processing. Faye Bass has graciously taken on the responsibility to handle this for us. So, if you need to use a credit card, please let Brittany or Faye know. To some, this process will make it easier to stay on top of fees.

**MEMBERSHIP COMMITTEE**  
**December 2007**

Membership has been working hard to help grow this wonderful chapter but it is up to every member in the Chapter to continue the hard work. Membership would like to see each member bring at least 1 guest to the January or February Chapter meetings in 2008. Another goal is to have every member refer 3 ladies by February 1st. Referral sheets will be passed around the January Chapter meeting for everyone to fill out so please start thinking about some ladies you know who might be interested in joining EWI. Feel free to email any referral's to Brittany Lumpkin at Lumpkibc@gmail.com.

The Membership Committee will meet in early February. Future new member orientation dates will also be announced shortly for anyone who has not attended a new member orientation. Hope you enjoy a fantastic holiday season!

Brittany Lumpkin  
Membership Director

**COMMITTEE COMMITMENTS**

**EWI needs you to volunteer!!!**

**We LOVE to see you at the chapter meetings but we need more of you!!**

**Select your committee and get involved NOW!!**

**PROGRAMS    WAYS & MEANS    MEMBERSHIP**

**READING RALLY    NOMINATING**

# Mini-Firm Night Details

Happy New Year! As we meet officially for the first time in 2008 on January 15<sup>th</sup> at the Greenbrier Country Club, our theme is that of mini-firm night. In addition to our philanthropic mission, another key role that EWI serves is to assist our members and their organizations promote who they are and what they do. Don't we all have a sincere interest in working with people we know and like?

Our three member participants (in alphabetical order) are Robyn Davis, Carolene Goodwyn-Harris and Shirley Kennedy. A short introduction of each follows:

## **Robyn Davis will speak about: Custom Cleaning Services**

Custom Cleaning Services recognizes that you need a clean environment to grow your business or to just sit back and enjoy your family time. CCS has become a support system for many busy families and companies. CCS works to personalize each client's program that meets your special needs and set up at time that fits into your schedule. Whether it's a one time thing or something you would like to become a regular occurrence, Custom Cleaning Services can handle the task.

## **Carolene Goodwyn-Harris will speak about: Special Moments by Carolene –Event Planning and Premier Designs Jewelry**

Event planning themes are very much a part of Carolene and her spirit. In 2005, while planning her sister-in-laws wedding, Carolene decided to take her business plans and interest to the next level, launching Special Moments by Carolene Event Planning. During April, 2007, she expanded her service level by joining forces with Premier Designs Jewelry as an Independent Distributor. Exposing her clients to new treasures through jewelry or creating the ‘WOW’ effect event is what Carolene is about. Through her business ventures she is able to serve the community as well. Service at its best!

Carolene is available to plan Weddings, Birthday Parties, Anniversary Celebrations, ‘Just Because’ events, Jewelry Home Shows and more. Jewelry Home Shows, which offer great Hostess benefits – FREE Jewelry, can be scheduled for Thursday, Friday, Saturday or Sunday.

## **Shirley Kennedy will speak about her new role as a mortgage originator at Wachovia Mortgage.**

Shirley has been involved with mortgage financing for the past six years and recently moved her practice of assisting customers with mortgage financing over to Wachovia Mortgage in October, 2007. Shirley will complete the presentations with an introduction of what she does and the importance of working with experienced mortgage lenders, especially in turbulent market conditions.

**Location: Greenbrier Country Club, 1301 Volvo Parkway, Chesapeake, Virginia**

Directions  
**Greenbrier Country Club**  
**1301 Volvo Parkway, Chesapeake, Virginia**

From Points West:

Follow I-64 East (through Hampton Roads Bridge Tunnel) to Exit 289-B (Greenbrier Parkway South). Follow Greenbrier Parkway to the 5<sup>th</sup> traffic signal; turn left on Volvo Parkway. The Club is located approximately 3/4 of a mile on the right.

From Norfolk-Virginia Beach (airport):

Follow I-64 East to Exit 289-B (Greenbrier Parkway South). Follow Greenbrier Parkway to the 5<sup>th</sup> traffic signal; turn left on Volvo Parkway. The Club is located approximately 3/4 of a mile on the right.

From Downtown Norfolk:

Follow I-464 to I-64 West to Exit 289-B (Greenbrier Parkway South). Follow Greenbrier Parkway to the 5<sup>th</sup> traffic signal; turn left on Volvo Parkway. The Club is located approximately 3/4 of a mile on the right.

From Oceanfront Direction:

Follow I-264 West to I-64 East to Exit 289-B (Greenbrier Parkway South). Follow Greenbrier Parkway to the 5<sup>th</sup> traffic signal; turn left on Volvo Parkway. The Club is located approximately 3/4 of a mile on the right.

From Portsmouth-Western Branch:

Follow I-264 to I-64 West to Exit 289-B (Greenbrier Parkway South). Follow Greenbrier Parkway to the 5<sup>th</sup> traffic signal; turn left on Volvo Parkway. The Club is located approximately 3/4 of a mile on the right.

# HAPPY BIRTHDAY

## JANUARY

- 2 – Faye Bass
- 23 Debbie Meads
- 24- Anne Godwin
- 31- Suzi Pease

## DATES TO REMEMBER

### JANUARY

- 28 - Board Meeting – 5:30 p.m. – Armada Hoffler
- 31 – Renewals Due

### FEBUARY

- 19 – Chapter Meeting – Norfolk Waterside Marriott
- 25 – Board Meeting – USB Financial

# MEETING RESERVATION FORM

**MEETING DATE:** Tuesday, January 15, 2008

**START TIME:** 6:00 P.M.

**PLACE:** Greenbrier Country Club, 1301 Volvo Parkway,  
Chesapeake, Virginia

**COST:** \$30.00 Per Person

**Cancellation Policy:** Each representative has a standing reservation for dinner meetings. If you are unable to attend the meeting, **you must cancel in writing to the Sergeant at Arms by 12:00 noon the Wednesday prior to the meeting.**

Please fax or E mail to the Sergeant at Arms before the deadline if you are unable to attend. No verbal changes can be accepted. After 12:00 noon on the Wednesday prior, the reservation will be confirmed and the Firm will be responsible for the fee.

**RSVP Deadline: Noon, Wednesday, January 9, 2007**  
**Sergeants-at-Arms:**

**Jeri Prophet**

**jeri@netsolve-va.com**

Please mail your check along with this reservation form made payable to **EWI-Hampton Roads Chapter** to:

**NetSolve**  
**2084 Townfield Lane**  
Virginia Beach, VA 23454

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**Firm:** \_\_\_\_\_

**Rep Attending:** \_\_\_\_\_

**Guest(s) Attending:** \_\_\_\_\_

**Total Attending:** \_\_\_\_\_ **Remittance:** \_\_\_\_\_

**This payment covers dinner fees for meetings dated:** \_\_\_\_\_